

Funding/Sustainability Committee – 2nd Meeting – Discussion on Four Focus Points

How do we ensure that resources are used effectively and efficiently?

- How much duplication/redundancy in services? (i.e. case managers, admin/support)
- Need of a clear definition of the scope of services that are available.
- Assess to see if there is indeed duplication.
- Establishing base lines for information purposes.
- Identify “players” that can show that services are effective and develop ways to assess. (i.e. internal service audits)
- Identify “who” & “where” are the people who utilize the services.
- Develop a way to have funding streams (with different outcomes), work together.
- Synergy between care and prevention.
- Shared information system for both agencies and clients.
- Continue to work on maximizing/utilizing existing services that are available (i.e. back to work program)
- Fix DNCA (do not cancel appointment) rates
- Improve client education on services.
- Challenge that is considered to be “needed services”
- Need for grant allocation coordination.
- “Care” of the case managers who handle the brunt of the case management needs.

How can we adopt proven measurable outcomes?

- Practical outcome measures (i.e. frequency)
- Find the balance between “need” and “price” of a service.
- Determine “efficiency of service” compared to the “cost”
- Develop population dependent outcomes.
- Educate on why paperwork/data is needed, especially if it is tied to a funding stream.
- Develop a common measure of efficiency and sustainability (area specific, not overall)
- Identify the “players” and find out if there is a common outcome and validate if that is something that is useful to the bigger scheme of things.

How can we achieve financial stability?

- Tap into other services/funding streams that are not HIV/AIDS specific but can be used for the same population we serve.
- Education on eligibility of different avenues of assistance (benefits eligibility)
- CBO leadership to focus on collaborations.
- Attract people who can pay for services and want the level of service being provided.
- CBO leaders meet frequently to share and convince/education those who are not on board to join in on the collaboration of ideas/thoughts.
- Collaborate on fundraising/fundraisers.
- Identify which companies in the community are responsive to the HIV/AIDS community and work with them on having a donation campaign (i.e. give \$2 each month to a specific non-profit/cause that is added to your monthly bill)

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How can we allocate resources in a way that yields the best value for the money spent?

- Focus on the first topic “How do we ensure that resources are used effectively and efficiently?”
- Determination of value vs. need of service (serving the maximum # of people or helping those at the bottom of the spectrum who are unable to pay for services)
- Develop a Quality Assurance scale.
- Prioritization of mandated money (restricted) and donated money (unrestricted)